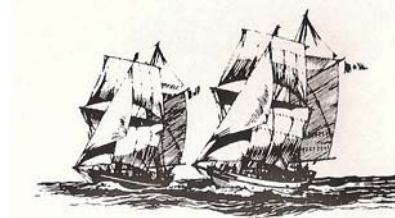


TORONTO BRIGANTINE Inc.

Leadership through Adventure since 1962



1 July 2010

Carol Jolly, Executive Director
The Waterfront BIA
Queen's Quay Terminal, South Atrium
207 Queen's Quay West, P.O. Box 100
Toronto, ON M5J 1A7

By email: jcjolly@waterfrontbia.com

Dear Carol,

I will never look at a package of **the waterfront** sign the same way! It will always bring the memory of glorious tall ships, cerulean sky, fresh wind and lots and lots of laughter and good will.

The BIA did not just market an event – here at the Toronto Brigantine, we believe that you have created a very special time and space for this wonderful shared experience that was the 2010 Redpath Toronto Waterfront Festival. How else could our Pathfinder and Playfair serve as the “bookends” to the magnificent bark Europa?

This letter is to say thank you very much for this opportunity – we will never forget it.

Dear Carol, we are a charity, which means limited financial resources. But because we are a charity we have a lot of good will. Hence, as little as we can do to express our gratitude, we will do our best. In that context, we are extending an offer to the BIA members: book a berth on one of this summer's available courses and receive a 25% program fee reduction. Book a berth for a next year's course before the end of February 2011 and receive 15% discount. If this offer works it will provide the children of BIA's members with a magnificent experience and it will help us recruit new Trainees to continue with our programs.

Please be kind enough to distribute this offer at your earliest convenience because the Canadian summer is very, very short.

Our contact information: T: 415.596.7117, E: office@TorontBrigantine.org,
web: www.TorontoBrigantine.org.

With gratitude and best wishes, for Toronto Brigantine,

Marguerite Pyron, Chief Development Officer